

# Dupree Innovations LLC



## COMPANY OVERVIEW

## Capability Statement

### Veteran-Focused Medical Product Solutions for VA and Federal Healthcare

Dupree Innovations LLC is a **Service-Disabled Veteran-Owned Small Business (SDVOSB)** that delivers practical, cost-conscious medical product solutions for the Department of Veterans Affairs and other federal healthcare customers. The company combines veteran leadership, process improvement discipline, and federal market knowledge to help agencies identify and adopt solutions that improve access, efficiency, and patient support. Our current featured offering is the **NuLIDS Dry Eye System**, a low-cost solution designed to support both in-office and at-home dry eye care.

### Featured Solution

#### The NuLIDS Dry Eye System

The NuLIDS Dry Eye System is a low-maintenance dry eye care solution designed to support rapid treatment, practical hygiene, and broader patient access. The system offers a short treatment cycle, supports in-office and home-use applications, and addresses dry eye management with a cost-conscious model that may reduce reliance on more expensive, time-intensive alternatives.

#### Product Features

#### Value to Veterans

- **In-office & At-home Treatments** - Supports flexible care pathways and broader patient adoption.
- **Short Treatment Time** - Helps clinical staff improve workflow efficiency and patient throughput.
- **Value-Based Care** - Supports high-efficacy treatments at a fraction of the cost of thermal expression or pharmaceutical-heavy protocols.
- **Veteran-Focused Distribution** - Aligns product delivery with the needs of veteran-serving systems

## CORE COMPETENCIES

- **Medical Device Distribution:** Specialized procurement and logistics for FDA-registered Class I medical devices, focusing on ophthalmic and ocular surface health.
- **Clinical Workflow Integration:** Expert application of organizational leadership principles to optimize clinical adoption and staff training for new medical technologies.
- **Federal Contract Management:** Proven expertise in VA FSS (Schedule 65 II A) compliance, IFF reporting, and government-wide acquisition management.
- **SDVOSB Program Support:** Direct mission-alignment for veteran-centric healthcare initiatives, ensuring high-quality care delivery to the VA population.
- **Process Improvement Consulting:** Utilizing PhD-level organizational analysis to streamline medical supply chains and improve patient care pathways.

## DIFFERENTIATORS

- **Evidence-Based Implementation:** Led by an **Organizational Leadership PhD**, applying specialized knowledge in process improvement and change management to ensure seamless NuLIDS integration into VA clinical workflows.
- **Scalable Care Continuum:** The only FSS-awarded solution providing a dual-pathway for both professional clinical treatment and patient-led daily maintenance, maximizing long-term Veteran compliance and clinic throughput.
- **Disciplined Execution:** We bring senior military accountability to medical logistics, ensuring 100% contract compliance, supply chain reliability, and responsive technical support for VA Vision Centers.
- **Strategic Value-Based Care:** Delivers a high-efficacy, drug-free ocular surface solution that reduces reliance on time-intensive procedures and high-cost pharmaceuticals.

## PAST PERFORMANCE

- **Established VA Partnership:** Supporting VA medical centers since 2017 with a zero-defect delivery rate and consistent process improvement integration.
- **Healthcare Product Traction:** NuLIDS has established recurring customers in commercial hospitals and clinics.
- **Operational Leadership:** Directed multi-contractor DOD logistics and infrastructure projects in combat zones over a three-year period.
- **Business Consulting** – Delivered process improvement support for local small and medium-sized businesses.
- **Proven Scalability:** Over 30,000 active users nationwide, demonstrating a high rate of clinical adoption and long-term patient satisfaction in both private and hospital settings for over 8 years.

## POINT OF CONTACT

**Dr. Luis Dupree Jones**  
Owner/Operator  
Combat Veteran

**Business Name:** Dupree Innovations

**Corporation Type:** LLC

**Year Founded:** 2017

**DUNS: #** 117541715

**CAGE Code:** 8MTK0

**Unique Entity Identifier (UEI):** J5LREVCBA3Y5

**Socio-Economic Certifications:** SDVOSB, SBA Minority-Owned Small Business

**Accepts Credit & Purchase Cards**

#### NAICS CODES

**541611** - Administrative Management & General Consulting Services

**334510** - Electromedical and Electrotherapeutic Apparatus Manufacturing

**423460** - Ophthalmic Goods Merchant Wholesalers

**339112** - Surgical and Medical Instrument Manufacturing

#### FSC CODE

**6515** Medical and Surgical Instruments, Equipment, and Supplies



VA FSS 65IIA SIN A-8a/b Contract # 36F79726D0098



## OUR CREDENTIALS



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